



Sound Solutions

Retail, Acoustic & Commercial Interior Contractors

Case Study

“White Box” Grand Arcade Cambridge



Client

Grand Arcade Partnership Ltd

Industry Sector

Retail

Location

Grand Arcade Shopping Centre
Cambridge

Project Type

New build unit fit-out within
a trading shopping centre

Capacity

Principal Design & Build
Contractor & CDM Co-ordinator

Timescale

3 Weeks

Contract Value

Under £90k

GRAND ARCADE



Sound Solutions

Retail, Acoustic & Commercial Interior Contractors

Background

After our previous success with the Build-A-Bear Workshop® and Calvin Klein Underwear stores at the Grand Arcade Shopping Centre in Cambridge city centre we were chosen by the Landlord to provide them with their own “White Box” fit out.

The brief was to provide a “blank canvas” to allow a retailer to occupy and trade from the unit without the need for a 4 – 5 week construction period i.e. finished floors, walls and ceilings, shop front and all M&E services installed.

Challenges

The layout design of the unit needed careful planning to ensure that the finished shell was attractive to a wide range of potential retailers, yet conforming to the Grand Arcade design scheme and Local Authority requirements. Restrictive unit size and the unusual rear of unit shape gave rise to some challenging space planning in order to give the finished unit broad appeal.

Solutions

Drawing on our experience in the retail sector and in close consultation with the Grand Arcade Design Team we were able to design a layout that successfully optimised the space available.

We were able to maximise the shop floor area whilst retaining a practical and workable back of house space including fire lobby, disabled toilet, manager desk position & kitchenette.

Results

Our detailed design submission received the second “A” status (accepted with no comments) in Grand Arcade history (the first being achieved by Sound Solutions with Calvin Klein Underwear).

The high quality finished unit successfully achieved our design brief with a spacious shop floor and a functional back of house area.

The Landlord’s objective was met when the unit was let shortly after completion.

Client Testimonial

We chose Sound Solutions for these projects [White Box and Unit Split] based on the quality of their design submissions, workmanship, pro-active site teams & project management evident on two previous retail fit outs in the Grand Arcade (Build-A-Bear Workshop® and Calvin Klein Underwear).

We were not disappointed, they achieved an “A” Status on their detailed design submissions and the projects were completed on time and to budget whilst achieving excellent build quality.

Sound Solutions worked with integrity and represented the landlord without fault; I would strongly recommend them and will certainly use them again.

Matt Graves

Senior Grand Arcade Retail Project Manager
Cyril Sweett Ltd